



Atlantik Elektronik GmbH scouts out trends on the global markets where technologies are used, and is an expert in design-in of innovative semiconductor products. Our focus is the high-end sector of the following growth-oriented markets: **Embedded Microcontrollers, Connectivity, Wireless and Infotainment**. The company concentrates on collaboration with manufacturers who are themselves market leaders or who serve innovative markets.

To reinforce our team in Planegg, near Munich, we're looking for a:

Sales Engineer – Key Account Manager (m/f)

Your job

- Sales planning, responsibility for meeting sales targets
- Acquiring new customers on your own initiative
- Customer relationship management
- Design-in of innovative solutions for strategic customers
- Scouting out and establishing new areas of business
- Interfacing function in organization (line management and application)

Your profile

- Degree in electronic engineering/communications engineering or comparable qualification
- Initial experience in a technical sales role
- New graduates with outstanding qualifications are also welcome to apply
- Excellent communication skills, good team player, ability to work in interdisciplinary teams
- Customer-oriented, service-oriented mindset, with a good eye for the requirements of our customers
- Goal-focused, good at taking initiative
- Excellent command of all MS Office applications and the Internet
- Excellent written and spoken German and English
- Willing to travel

Awaiting us is

an interesting job in a dynamic market and innovative environment. We offer good professional development opportunities and an attractive salary package, including bonus scheme and company car, also for your private use.

We're looking forward to hearing from you!

Visit our website at www.atlantikelektronik.com.

For information about our social commitment, visit www.initiative-doit.de.

If you have any questions, please contact Miss Thimet (M.Thimet@atxx.de).
Send your application (**job code KAM / 09-2010**)
by email or post to:

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